

Financial Performance Management End-to-end solution for the office of the CFO

FPM Customer Benefits

- ↳ Support business decisions that increase company value
- ↳ Reduce time spent on financial processes to free up time for in-depth analysis
- ↳ Focus on activities, customers and products that drive profitability
- ↳ Implement advanced performance measurement techniques
- ↳ Achieve maximum traceability and accountability of financial closure and planning processes
- ↳ Improve quality of planning processes, analyses and forecasts of financial results

The Need

CFOs and financial managers in today's highly volatile, post-Sarbanes-Oxley (SOX) world have a new set of roles and responsibilities that deviate significantly from the past. Beyond carrying out traditional corporate-level tasks such as financial resource management, report preparation, budgeting and accounting, these managers are investing more time and effort in company strategy and operations. Serving as key business partners with CEOs, CFOs and financial managers are now also focusing on balancing compliance and risk management to help achieve business performance goals. In addition, they monitor and evaluate evolving business drivers in order to recognize and seize attractive opportunities.

As CFOs and financial managers concentrate on gaining insight into the past and future through the vast amounts of data available to them, managerial information is more critical than ever. But while marketing, sales and operations personnel utilize a range of advanced, dedicated business intelligence (BI) applications for handling such data, CFOs and financial managers typically resort to traditional accounting systems and spreadsheets that are quite narrow in scope. For financial managers to make the most of their new vital role in the enterprise, they require a financial performance management (FPM) solution that suits their specific needs.



The Solution

Leveraging over 15 years of BI experience, Ness-Gilon offers a comprehensive, best-of-breed FPM solution tailored to meet the needs and objectives of each and every customer. Part of Ness-Gilon's industry-leading integrated enterprise information management portfolio, the end-to-end solution covers all aspects of financial management, consolidating the financial results of business activities carried out by all organizational units across the enterprise.

Vendor Independence

Ness-Gilon works with all of the world's leading FPM solution vendors. By maintaining vendor independence, Ness-Gilon ensures that each FPM solution is tailored to fully meet the individual needs of clients

ORACLE
Hyperion

COGNOS

QlikView

PowerOLAP

Our Offering

KPIs & Performance Measurement

- Discover the right KPIs and metrics that connect business actions to financial results
- Choose the most suitable set of tools while taking into account the organization's existing tools and applications
- Create and adjust the right dashboards and displays for the relevant financial and managerial metrics

Planning & Forecasting

- Transform strategies and objectives into enterprise-wide plans, budgets and forecasts efficiently and rapidly
- Utilize what-if simulations and analyses for improving future performance forecasting
- Build dynamic interconnected models for better visibility and control over performance

Risk Management Modeling

- Build an analytical model of underlying business to enable long-term corporate risk management
- Conduct stress tests of business assumptions by using all relevant macroeconomic & microeconomic variables

Profitability & Cost Management

- Identify least and most profitable products and customers
- Track the cost of activities and work processes
- Equip managers with cost intelligence to drive improvements

Cash Flow Management & Forecasting

- Improve cash flow control through easy analysis down to a single transaction level
- Accurately evaluate the extent of currency exposure in real time
- Foresee liquidity problems by building a rolling forecast of cash flows

Financial Reporting & Consolidation

- Automate and significantly shorten the financial closure process
- Enable comprehensive regulatory compliance including SOX, IFRS and Multi-GAAP reporting
- Consolidate multiple views of the enterprise from legal, management and tax perspectives



About Ness-Gilon

Ness-Gilon is a part of Ness Technologies.

Ness-Gilon is a leading provider of integrated enterprise information management (EIM) solutions and services. Founded in 1994, Ness-Gilon brings together over 250 EIM and business intelligence (BI) experts, rich consulting and implementation experience, and wide-ranging vertical domain expertise to deliver end-to-end, best-of-breed solutions for organizations and enterprises. Leveraging deep BI and technological know-how, partnerships with world-leading vendors, and a field-proven methodology, Ness-Gilon offers an integrated EIM solution portfolio that enables clients to optimize their information systems and improve their bottom line.

Ness-Gilon

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